

BB

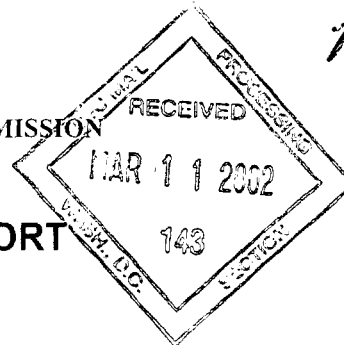
SEC



02021321

OMMISSION

49



**ANNUAL AUDITED REPORT
FORM X-17A-5
PART III**

SEC File No. 8-52692

FACING PAGE

**Information Required of Brokers and Dealers Pursuant to Section 17 of the
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING

12/07/00

MM/DD/YY

AND ENDING

12/31/01

MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER:

MKG Financial Group, Inc.

OFFICIAL USE ONLY

FIRM ID. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS:

111 S.W. Naito Parkway, Suite 400
Portland, Oregon 97204

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT:

Mark Gaskill

503-226-6700

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report

Deloitte & Touche LLP

111 S.W. Fifth Avenue, Suite 3900

Portland, Oregon 97204-3642

PROCESSED

MAR 28 2002

THOMSON
FINANCIAL

CHECK ONE:

- ☒ Certified Public Accountant
☐ Public Accountant
☐ Accountant not resident in United States or any of its possessions.

FOR OFFICIAL USE ONLY

103-07

MKG FINANCIAL GROUP, INC.

Table of Contents

	Page
This report contains (check all applicable blanks):	
(x) Independent Auditors' Report	2
(x) (a) Facing Page	
(x) (b) Statement of Financial Condition	3
(x) (c) Statement of Income	4
(x) (d) Statement of Cash Flows	6
(x) (e) Statement of Changes in Stockholder's Equity	5
() (f) Statement of Changes in Liabilities Subordinated to Claims of General Creditors (not applicable)	
(x) Notes to Financial Statements	7-9
(x) (g) Computation of Net Capital for Brokers and Dealers Pursuant to Rule 15c3-1 Under the Securities Exchange Act of 1934	10
(x) (h) Computation for Determination of Reserve Requirements for Brokers and Dealers Pursuant to Rule 15c3-3 Under the Securities Exchange Act of 1934	11
() (i) Information Relating to the Possession or Control Requirements for Brokers and Dealers Under Rule 15c3-3 (not applicable)	
(x) (j) A Reconciliation, Including Appropriate Explanation, of the Computation of Net Capital Under Rule 15c3-1 (included in item (g)) and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3 (not required)	
() (k) A Reconciliation Between the Audited and Unaudited Statements of Financial Condition With Respect to Methods of Consolidation (not applicable)	
(x) (l) An Oath or Affirmation	1
() (m) A copy of the SIPC Supplemental Report (not required)	
(x) (n) A Report Describing Any Material Inadequacies Found to Exist or Found to Have Existed Since the Date of the Previous Audit (Supplemental Report on Internal Accounting Control)	

OATH OR AFFIRMATION

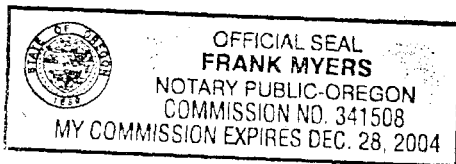
I, Mark K. Gaskill, affirm that, to the best of my knowledge and belief, the accompanying financial statements and supplemental schedules pertaining to MKG Financial Group, Inc., for the period from December 7, 2000 to December 31, 2001, are true and correct. I further affirm that neither the Company nor any partner, proprietor, principal officer, or director has any proprietary interest in any account classified solely as that of a customer.

Mark K. Gaskill
Signature Feb 26, '02 Date

President
Title

Frank Myers
Notary Public

My Commission Expires:



MKG FINANCIAL GROUP, INC.

(SEC I.D. NO. 8-52692)

**FINANCIAL STATEMENTS AND SUPPLEMENTAL
SCHEDULES AS OF DECEMBER 31, 2001 AND FOR THE
PERIOD FROM DECEMBER 7, 2000 TO DECEMBER 31,
2001, AND INDEPENDENT AUDITORS' REPORT AND
SUPPLEMENTAL REPORT ON INTERNAL CONTROL**

* * * * *

PUBLIC DOCUMENT

(Pursuant to Rule 17a-5(c)(3) under the Securities Exchange Act of 1934)



INDEPENDENT AUDITORS' REPORT

The Managing Director
MKG Financial Group, Inc.

We have audited the accompanying statement of financial condition of MKG Financial Group, Inc. (the "Company") as of December 31, 2001, and the related statements of income, changes in stockholder's equity, and cash flows for the period from December 7, 2000 to December 31, 2001 that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, such financial statements referred to above present fairly, in all material respects, the financial position of MKG Financial Group, Inc. as of December 31, 2001, and the results of its operations and its cash flows for the period from December 7, 2000 to December 31, 2001, in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental schedules appearing on pages 10 and 11 are presented for the purpose of additional analysis and are not a required part of the basic financial statements, but are supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. These schedules are the responsibility of the Company's management. Such schedules have been subjected to the auditing procedures applied in our audit of the basic financial statements and, in our opinion, are fairly stated in all material respects when considered in relation to the basic financial statements taken as a whole.

Deloitte & Touche LLP

February 15, 2002

MKG FINANCIAL GROUP, INC.

STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2001

ASSETS

Cash and cash equivalents	\$ 2,466
Accounts receivable	16,124
Investments (cost basis of \$28,501)	49,096
Furniture, equipment, and leasehold improvements, net	37,077
Deposits with clearing organizations	25,000
Prepaid expenses and other assets	<u>14,013</u>
TOTAL ASSETS	<u>\$ 143,776</u>

LIABILITIES AND EQUITY

LIABILITIES:

Accounts payable	\$ 29,976
Accrued liabilities and other expenses	19,904
Capital lease obligations	<u>23,456</u>
Total liabilities	<u>73,336</u>

EQUITY:

Capital stock, \$1.00 par value, 100 shares authorized, issued and outstanding	100
Additional paid-in capital	271,478
Accumulated deficit	<u>(201,138)</u>
Total stockholder's equity	<u>70,440</u>

TOTAL LIABILITIES AND EQUITY	<u>\$ 143,776</u>
------------------------------	-------------------

See notes to financial statements.

MKG FINANCIAL GROUP, INC.

STATEMENT OF INCOME FOR THE PERIOD FROM DECEMBER 7, 2000 TO DECEMBER 31, 2001

REVENUES:

Commissions	\$ 877,007
Gains on firm securities investment accounts	20,595
Interest and dividend income	2,017
Other income	<u>113,532</u>
Total revenues	<u>1,013,151</u>

EXPENSES:

Sales and related expenses	370,469
Communications and data processing	51,931
Occupancy and equipment	70,855
Professional fees	56,826
Clearinghouse fees	37,234
Advertising and promotion	182,408
Other expenses	<u>129,189</u>
Total expenses	<u>898,912</u>

NET INCOME	<u><u>\$ 114,239</u></u>
------------	--------------------------

See notes to financial statements.

MKG FINANCIAL GROUP, INC.

STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY FOR THE PERIOD FROM DECEMBER 7, 2000 TO DECEMBER 31, 2001

	<u>Common Stock</u>		Additional Paid-in Capital	Accumulated Deficit	Total Stockholder's Equity
	Shares	Amount			
BALANCE, DECEMBER 7, 2000	100	\$ 100	\$ 367,805	\$(315,377)	\$ 52,528
Net income	-	-	-	114,239	114,239
Capital contributions	-	-	100,285	-	100,285
Distributions	-	-	<u>(196,612)</u>	<u>-</u>	<u>(196,612)</u>
BALANCE, DECEMBER 31, 2001	<u>100</u>	<u>\$ 100</u>	<u>\$ 271,478</u>	<u>\$(201,138)</u>	<u>\$ 70,440</u>

See notes to financial statements.

MKG FINANCIAL GROUP, INC.

STATEMENT OF CASH FLOWS FOR THE PERIOD FROM DECEMBER 7, 2000 TO DECEMBER 31, 2001

CASH FLOWS FROM OPERATING ACTIVITIES:

Net income	\$ 114,239
Adjustments to reconcile net income to net cash provided by operating activities:	
Depreciation and amortization	9,570
Changes in assets and liabilities:	
Investments	(43,343)
Deposits	(25,000)
Prepaid expenses and other assets	8,295
Accounts receivable	(16,124)
Accounts payable and accrued expenses	<u>26,397</u>
Net cash provided by operating activities	<u>74,034</u>

CASH FLOWS FROM INVESTING ACTIVITIES -

Purchase of furniture and equipment	<u>(22,722)</u>
-------------------------------------	-----------------

CASH FLOWS FROM FINANCING ACTIVITIES:

Capital contributions	100,285
Distributions paid	<u>(196,612)</u>
Net cash used in financing activities	<u>(96,327)</u>

DECREASE IN CASH AND CASH EQUIVALENTS	(45,015)
---------------------------------------	----------

CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD	<u>47,481</u>
--	---------------

CASH AND CASH EQUIVALENTS, END OF PERIOD	<u><u>\$ 2,466</u></u>
--	------------------------

NONCASH FINANCING ACTIVITIES -

Assets acquired under capital lease	\$ 26,494
-------------------------------------	-----------

See notes to financial statements.

MKG FINANCIAL GROUP, INC.

NOTES TO FINANCIAL STATEMENTS FOR THE PERIOD FROM DECEMBER 7, 2000 TO DECEMBER 31, 2001

1. ORGANIZATION

MKG Financial Group, Inc. (the "Company") is an Oregon corporation organized on March 19, 1999 and obtained its license as a broker-dealer registered with the Securities and Exchange Commission ("SEC") on December 7, 2000. The Company is principally engaged in the general business of securities broker, agent, or principal, including buying, selling, exchanging, or otherwise in any manner dealing in stocks, bonds, evidence of property or indebtedness, or any securities ordinarily or necessarily dealt with by security brokers, agents, or principals.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation – The accompanying financial statements have been prepared on the basis of accounting principles generally accepted in the United States of America.

Cash and Cash Equivalents include cash and money market funds.

Investments held in trading and investment accounts are carried at market value. The resulting difference between cost and market is included in income.

Furniture, Equipment, and Leasehold Improvements are carried at cost. Furniture, fixtures, and equipment under capital leases are stated at the present value of minimum lease payments at inception of the lease and amortized over the length of the lease. Depreciation is computed using the straight-line method. When assets are retired or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts, and any resulting gain or loss is recognized in income for the period. The cost of maintenance and repairs is charged to income as incurred; significant renewals and betterments are capitalized.

Use of Estimates – The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statement and revenues and expenses for the period. Actual results could differ from those estimates.

Income Taxes – The Company has elected S corporation status effective April 1, 2000. Earnings and losses are included in the personal income tax return of the stockholder. Accordingly, no tax provision is reflected in the Company's financial statements.

Revenue Recognition – Security transactions and related revenue are recorded on a trade date basis. The Company receives payments for certain services in the form of advertising credits. Revenue is recorded on the date the services are provided, at the estimated fair value of those services, with the related advertising expense recorded as the credits are utilized. The net effect of these nonmonetary transactions was not material to the accompanying financial statements.

3. FURNITURE, EQUIPMENT, AND LEASEHOLD IMPROVEMENTS

Furniture, equipment, and leasehold improvements consist of the following at December 31, 2001:

		Estimated Useful Lives
Furniture, fixtures, and equipment	\$ 30,997	3 - 5 years
Computer hardware and software	<u>24,826</u>	3 - 4 years
Total	55,823	
Less accumulated depreciation and amortization	<u>(18,746)</u>	
Total	<u>\$ 37,077</u>	

4. LEASES

The Company is obligated under various capital leases for office equipment. The leases expire at various dates during the next five years. The gross amounts of equipment and related accumulated amortization recorded under capital leases were \$26,494 and \$3,580, respectively, as of December 31, 2001.

Future minimum lease payments under noncancelable operating leases (with initial or remaining lease terms in excess of one year) and future minimum capital lease payments as of December 31, 2001 are as follows:

Year Ending December 31,	Capital	Operating
2002	\$ 7,313	\$45,281
2003	7,313	48,254
2004	7,313	2,028
2005	4,390	-
2006	<u>1,099</u>	<u>-</u>
Total future minimum lease payments	27,428	<u>\$95,563</u>
Less amount representing interest	<u>3,972</u>	
Present value of net minimum capital lease payments	<u>\$23,456</u>	

5. NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1, and that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1. At December 31, 2001, the Company had net capital of \$11,987 which was \$6,987 in excess of its required net capital of \$5,000. The Company's ratio of aggregate indebtedness to net capital was 5.14 to 1.

6. CONCENTRATIONS OF CREDIT RISK

The Company is engaged in various trading and brokerage activities in which counterparties primarily include broker-dealers, banks, and other financial institutions. In the event counterparties do not fulfill their obligations, the Company may be exposed to risk. The risk of default depends on the creditworthiness of the counterparty or issuer of the instrument. It is the Company's policy to review, as necessary, the credit standing of each counterparty.

* * * * *

MKG FINANCIAL GROUP, INC.

COMPUTATION OF NET CAPITAL FOR BROKERS AND DEALERS PURSUANT TO RULE 15c3-1 UNDER THE SECURITIES EXCHANGE ACT OF 1934 DECEMBER 31, 2001

COMPUTATION OF NET CAPITAL

STOCKHOLDER'S EQUITY	\$ 70,440
LESS:	
Nonallowable assets:	
Furniture, equipment, and leasehold improvements, net of accumulated depreciation and amortization	37,077
Prepaid expenses and other	14,013
Total nonallowable assets	51,090
NET CAPITAL BEFORE HAIRCUTS	19,350
HAIRCUTS ON SECURITIES COMPUTED PURSUANT TO RULE 15c3-1(f)	7,363
NET CAPITAL	\$ 11,987

COMPUTATION OF AGGREGATE INDEBTEDNESS

TOTAL AGGREGATE INDEBTEDNESS LIABILITIES INCLUDED IN STATEMENT OF FINANCIAL CONDITION	\$ 61,608
--	-----------

COMPUTATION OF BASIC NET CAPITAL REQUIREMENT

NET CAPITAL REQUIREMENT, Greater of \$5,000 or 6-2/3% of total aggregate indebtedness	\$ 5,000
NET CAPITAL IN EXCESS OF REQUIRED AMOUNT	6,987
NET CAPITAL	\$ 11,987
RATIO OF AGGREGATE INDEBTEDNESS TO NET CAPITAL	5.14 to 1

Reconciliation with Company's computation (included in Part II of Form X-17A-5 as of December 31, 2001):

Net capital, as reported in Company's Part II (unaudited) FOCUS report	\$ 25,234
Audit adjustments to record additional rent	(3,244)
Audit adjustments to reverse payroll tax expense	1,170
Audit adjustments to record additional insurance expense	(1,180)
Audit adjustments to reverse excess general expense accrual	1,735
Audit adjustments to include leased property in nonallowable assets	(11,728)
Net capital per above	\$ 11,987

MKG FINANCIAL GROUP, INC.

COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS FOR BROKERS AND DEALERS PURSUANT TO RULE 15c3-3 UNDER THE SECURITIES EXCHANGE ACT OF 1934 DECEMBER 31, 2001

The Company is exempt from Rule 15c3-3 of the Securities Exchange Act of 1934 under subparagraph (k)(2)(ii) as all customer transactions are cleared through a clearing agent on a fully disclosed basis.



The Managing Director
MKG Financial Group, Inc.
Portland, Oregon

In planning and performing our audit of the financial statements of MKG Financial Group, Inc. (the "Company") for the period from December 7, 2000 to December 31, 2001 (on which we have issued our report dated February 15, 2002), we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the Company's internal control.

Also, as required by Rule 17a-5(g)(1) under the Securities Exchange Act of 1934, we have made a study of the practices and procedures (including tests of compliance with such practices and procedures) followed by the Company that we considered relevant to the objectives stated in Rule 17a-5(g), in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. We did not review the practices and procedures followed by the Company in making the quarterly securities examinations, counts, verification, and comparisons, and the recordation of differences required by Rule 17a-13 or in complying with the requirements for prompt payment for securities under Section 8 of Regulation T of the Board of Governors of the Federal Reserve System, because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control and of the practices and procedures, and to assess whether those practices and procedures can be expected to achieve the Securities and Exchange Commission's (the "Commission") above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized acquisition, use, or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures in the preceding paragraph.

Because of inherent limitations in any internal control or the practices and procedures referred to above, misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal control or of such practices and procedures to future periods are subject to the risk that they may become inadequate because of changes in conditions or that the degree of compliance with the practices or procedures may deteriorate.

Our consideration of the Company's internal control would not necessarily disclose all matters in the Company's internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements caused by error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted the following matter involving the Company's internal control and its operation that we consider to be a material weakness as defined above. This condition was considered in determining the nature, timing, and extent of procedures to be performed in our audit of the financial statements of the Company for the period from December 7, 2000 to December 31, 2001.

The size of the business and resultant limited number of employees imposes practical limitations on the effectiveness of those internal control policies and procedures that depend on the segregation of duties. Because this condition is inherent in the size of the Company, the specific weaknesses are not described herein and no corrective action has been taken or proposed by the Company. This matter does not affect our report on the financial statements of the Company for the period from December 7, 2000 to December 31, 2001.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2001 to meet the Commission's objectives.

This report is intended solely for the information and use of the Managing Director, management, the Securities and Exchange Commission, the National Association of Securities Dealers, Inc., and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Deloitte & Touche LLP

February 15, 2002